

Creating Inclusive Communities

Annual Report 2018



www.servicesource.org

Letter from the Chairperson and President

On behalf of the ServiceSource Board of Directors and

Foundation Board of Trustees, we are pleased to provide you with our Fiscal Year (FY) 2018 Annual Report.

At ServiceSource, we effect change through empowerment, inclusion, and engagement. By equipping people with needed resources and supports we helped improve the quality of life for more than 25,600 people with disabilities in FY 2018. Throughout this report, you will find examples of our purpose-driven programs, the people of ServiceSource, and our work in building inclusive communities.

In FY 2018, we continued to build our capacity to meet the changing needs of the communities we serve. We launched a new interpreter services program for people who are deaf and hard of hearing in Florida. Construction

was completed on Friendship House Fayetteville and residents will move in during FY 2019. Each of our regional offices was selected to provide pre-employment transition services to students with disabilities. We launched a comprehensive Community Engagement Plan to raise awareness and broaden the impact of our mission.

ServiceSource had several milestone achievements in FY 2018. We demonstrated the quality of our programs through a successful CARF survey. We were selected as the AMVETS Veteran-Friendly Employer of the Year and our advocacy efforts were recognized through SourceAmerica's Excellence in Grassroots Advocacy Award.

To our partners, participants, families, donors, volunteers, and staff: thank you for your hard work and commitment to our mission. We look forward to continued partnership in FY 2019 and beyond.



James Carroll Chairperson



Janet Samuelson President and CEO

Purpose-Driven Initiatives 2018 – 2022

ServiceSource's five-year vision focuses on strategies that have a broad impact on nine key initiatives supporting full inclusion of people with disabilities in their communities. These initiatives provide meaningful engagement; assure individual purpose; support individuals and families; and empower each person to achieve their goals.



Information and Education

Equipping individuals and families with the knowledge to make informed choices and access services.



Advocacy

Establishing channels of communication for families and building partnerships on the organizational level.



Service Coordination

Helping individuals, families, and caregivers navigate the complexity of resources and services available to them.



Employment

Connecting individuals with suitable job supports that lead to meaningful employment and financial self-sufficiency.



Community Living

Helping create inclusive communities that promote engagement for people with disabilities and those who are aging.



Recreation and Avocation

Creating opportunities for individuals to connect with their community and develop relationships over time.



Technology

Supporting access to a wide range of informational tools and applications that facilitate independence and communication.



Transportation

Linking individuals and families to innovative and safe transportation methods that enhance their quality of life.



Enterprise Solutions

Exceeding our customers' needs through exceptional customer service and commitment to high quality standards.

Leadership

Officers of the Board of Directors:

Chairperson: James Carroll President & CEO, Crestline Hotels & Resorts

Vice Chair: Robin L. Portman President & CEO, Atlas Research

Treasurer: Francis T. Burke Chairman, President & CEO, Flagship Community Bank

Legal Counsel: Joseph J. Sorota, Jr. Esq. President, Joseph J. Sorota, Jr., P.A.

Past Chair: Paul Thieberger President, K & B Plumbing

Members of the Board of Directors:

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Christine Cintron Vice President, Data Architecture, CCB Risk Management, JPMorgan Chase

Verdia Haywood Retired, Deputy Fairfax County Executive

Karla S. Leavelle Founder, Human Capital Advisors

Paul Plattner Retired, SourceAmerica

Julie Rufenacht Executive Vice President, Watermark Homes, Inc.

Albert Wu Financial Advisor, Edward Jones

ServiceSource Foundation Officers of the Board:

Chairman: Bruce Wardinski President and CEO, Playa Hotels & Resorts

Vice Chair: Michelle S. Lee President & CEO, STG International, Inc.

Secretary/Treasurer: Nino Vaghi Co-Founder, Digital Office Products

ServiceSource Foundation Trustees:

Phoebe Craven Advocate and former Board Member, ServiceSource Delaware

James L. Francis President and CEO, Chesapeake Lodging Trust

J. Warren Gorrell, Jr. CEO Emeritus and Partner, Hogan Lovells US LLP

Brad Nelson Vice President, Culinary Discipline & Global Corporate Chef Global Operations, Marriott International

Dale E. Powell Vice Chairman, Cushman & Wakefield

Dr. Ralph Shrader Chairman of the Board, Booz Allen Hamilton

Senior Executive Team:

Janet Samuelson President and CEO

Mark Hall Executive Vice President and Chief Strategy Officer

David Hodge Executive Vice President and Chief Financial Officer

Bruce Patterson Executive Vice President and Chief Operating Officer

Lisa Ward Executive Director, The ServiceSource Foundation

Regional Executives:

Delaware: Dennis Dapolito Sr. Vice President/ Regional Executive Director

Florida: Matthew J. Motko Regional Executive Director

North Carolina: Andrew S. Rind Regional Executive Director

Virginia: Kenneth J. Crum Sr. Vice President/ Regional Executive Director

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EMPLOYMENT SERVICES

Our Mission

ServiceSource is a leading nonprofit disability resource organization with programs and operations located in 11 states and the District of Columbia. ServiceSource's four regional offices share a mission to provide exceptional services to people with disabilities through a range of valued employment, training, habilitation, housing and other support services.

Vision

We envision communities that welcome, value, and support the full diversity of their members.

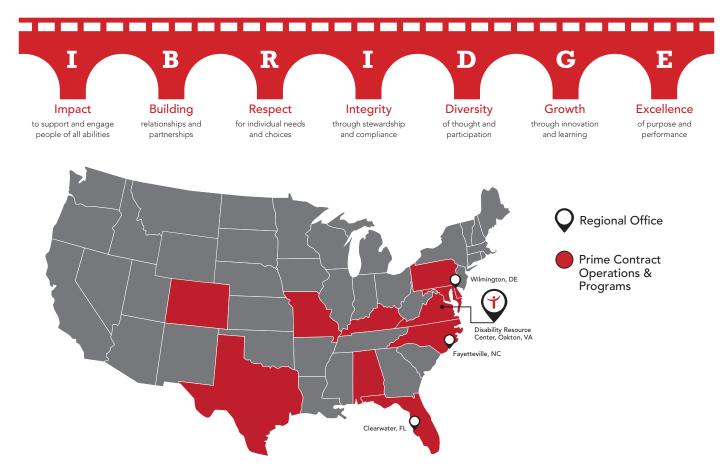
Purpose

The mission of ServiceSource is to facilitate services and partnerships to support people with disabilities, their families, their caregivers and community members in order to build more inclusive communities.

Values

In all that we do, we recognize that we are a bridge to community. Our values comprise **iBridge**.





BUILDING TOWARD

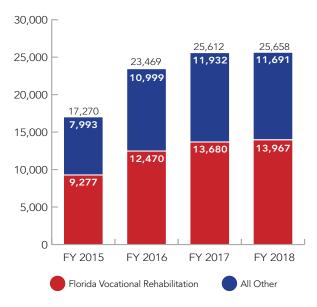
FY 2018 Impact

How We Served



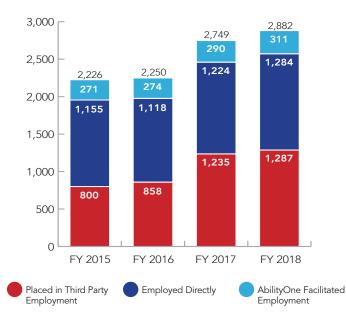
Program	Percentage
Long-Term and Community Integration Services	2%
Job Placement	5%
Direct or Facilitated Employment	6%
Specialty Services (Veterans, Autism Services, Senior Services, Housing, and Family Support Services)	10%
Other transitional services (Job Development, Job Evaluation, Work Incentive Planning, and Financial Counseling)	23%
Vocational Rehabilitation Counselor Services (Florida Privatized Services)	54%
Total:	100%

Number of People with Disabilities Served



Florida Vocational Rehabilitation (VR) services continues to be the primary driver of people served, accounting for more than 50 percent of total each year. In FY 2016, we added regions to the VR contract, accounting for the 34% increase in VR (36% overall).

Number of People with Disabilities Employed



AbilityOne Facilitated are contracts where we serve as prime and have directed subcontractors who hire people with disabilities. These contracts are nationwide IRS mail and total facilities management at select sites. Emphasis on our specialty services—including Autism Spectrum, Warrior Bridge and Pathways to Careers support continued increases in people with disabilities placed with third-party employers.

FY 2018 Outcomes

FY 2018 Operating Revenue (unaudited) – in Millions

Regional Office	Revenue	Percent
Delaware	8.7	5%
Florida	15.3	8%
North Carolina	15.1	8%
Virginia	142.7	79%
Total ServiceSource	181.8	100%

FY 2018 Operating Expenses (unaudited) – in Millions

Regional Office	Expense	Percent
Delaware	8.9	5%
Florida	16.4	9%
North Carolina	14.3	8%
Virginia	141.7	78%
Total ServiceSource	181.3	100%

EMPLOYMENT SERVICES

BUILDING TOWARD

Employment Services

Empowerment through employment

Direct Employment: AbilityOne

Through the AbilityOne Program, ServiceSource offers community integrated employment; competitive wages and benefits; employment supports and career advancement opportunities for people with disabilities.

Direct Employment: Commercial Sector

ServiceSource directly employs people with disabilities who work on contract operations with commercial sector corporations and/or local government entities.

Vocational Rehabilitation (VR)

ServiceSource partners with the State of Florida to expand and improve the delivery of Vocational Rehabilitation services and employment outcomes for individuals with disabilities through a private provider system. The program serves nearly 14,000 people with disabilities served through 20 office locations across the State.

Job Placement

Job Placement helps more than 1,200 people with disabilities seek and secure employment with third party employers in the community.

Individual and Group Supported Employment

People with disabilities hired by third party employers receive retention supports from ServiceSource to ensure long-term success.

Pathways to Careers

Pathways to Careers provides guidance to people with significant disabilities as they navigate meaningful employment opportunities. Offered in Virginia, this program empowers individuals through an in-depth discovery process and customized, paid internships to facilitate career success.

Youth Transition Programs

School-to-work transition programs give youth with disabilities the opportunity to learn new skills and explore careers while still in school. The goal is to obtain competitive, community-based employment upon graduation.

FrameWORK for Success, Delaware

FrameWORK for Success serves youth with disabilities, 18 to 21 years old, who are interested in learning work skills and exploring options in preparation for adult life. This school-to-careers program provides students with community-based work experiences at local business sites as well as placement services.

High School/High Tech, Florida

High School/High Tech is a community-based partnership that provides high school students with disabilities, ages 14-22, with the opportunity to explore jobs and postsecondary education leading to technology-related careers.

Employment Services: Making a Difference

Eric: AbilityOne



More than 60 individuals with disabilities work at the Cherry Point Marine Corps Air Station on our AbilityOne food service contract. Our employees play an integral role in helping this operation achieve a top five ranking in the country for customer service. The mess hall serves more than 3,000 Marines each day.

Eric came to ServiceSource looking for a challenging opportunity that would allow him to make a difference. As the Manager of the Marine Corps Air Station Cherry Point contract, Eric finds his position the most rewarding. He appreciates having the opportunity to learn more about the aspirations of his team and to support each employee in reaching his or her potential. "I don't think I've ever had a job that's given me this sense of pride, that my job really matters and makes a difference," says Eric.

Andrea: Vocational Rehabilitation (VR)



Andrea worked with the ServiceSource Vocational Rehabilitation Program in Coral Springs, FL to secure the assistive technology and financial assistance she needed to successfully earn her Bachelor of Nursing degree. ServiceSource also helped Andrea in the job interview process postgraduation. She is now employed at the Cleveland Clinic. "I knew that was where I needed to work," says Andrea. "Something connected to my heart and soul. The best part of my job is getting to be there for my patients. I want to help them get better so they can go home and do the things they love, because I am getting to do what I love."

EMPLOYMENT SERVICES

Kerron: FrameWORK



Earlier this year, Kerron secured a paid internship at Stone Oven Pizzeria in Wilmington, DE. His determination to learn and work within a team paid off: he is now a full-time employee at the restaurant. "I'm a dishwasher—but I don't just do dishes. I clean up my area, and if someone can't get to their area because they have something else to do, I clean it up for them. Everybody works together. I don't think I would have got this job without the internship," says Kerron. "At first, I didn't have the qualifications to get the job, but Rich [the FrameWORK Program Manager] helped me learn that at a restaurant you have to do stuff that no one asks you to do. And I had to get faster at washing dishes. I've learned to take the initiative to do a lot of stuff around here," Kerron says with a smile.

Through the ServiceSource Foundation's *Small Donations, Big Impact* campaign, stories like Kerron's inspired 30 community donors to fund another youth internship by donating \$2,250, collectively.

Alex: High School/High Tech



Through his internship as a photographer, Alex was called up to the Majors when he was invited to shoot a Tampa Bay Rays vs. Miami Marlins game at Tropicana Field in St. Petersburg, Florida. Alex took advantage of this opportunity of a lifetime made possible by former Rays Public Relations Vice President Rick Vaughn and Official Rays photographer Skip Milos of Skip Milos Productions Inc. "Skip gave me great instruction on camera resolution, light utilization, and shooting angles," said Alex. "I couldn't believe I was right next to my favorite Rays players, taking pictures, living a dream. But I was there to work and shoot photos, not watch the game." Alex worked side-by-side for nine innings with team and media photographers and videographers. "The memories are so amazing, that every time I close my eyes I see myself at Tropicana Field shooting a game from the press credential area," remarked Alex. "My goal now is to take this experience and make it my career!"

Long-Term & Community Integration Services



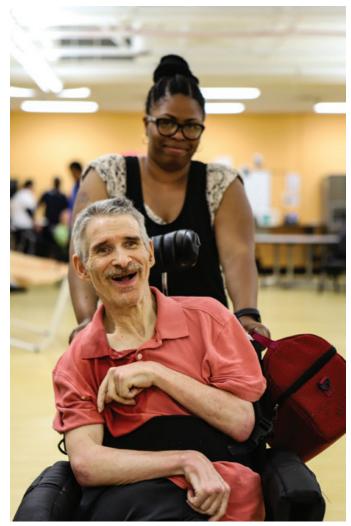
Building more inclusive communities for people with disabilities needing long-term supports

Our vision is a future in which people of all abilities are full and active participants in community life. Through person-centered supports, we maximize individual choice and community integration. Through daily activities including skill building, volunteering, and self-employment, ServiceSource creates meaningful opportunities for community integration in Virginia, Delaware and North Carolina.

Virginia

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ServiceSource operates Long-Term and Community Integration Services programs across Northern Virginia. In FY 2018, ServiceSource's contract to operate the Woodmont Community Integration Center in Arlington was renewed with expanded services and additional staff to increase our capacity to serve Arlingtonians with disabilities. Other Virginia locations include Alexandria, Chantilly, Manassas, Oakton, and Springfield.



Joe and Kiara pause for a smile on their way to dance therapy, a favorite activity.

LONG-TERM & COMMUNITY INTEGRATION SERVICES

SPECIALIZED SERVICES

Volunteering with Food and Friends





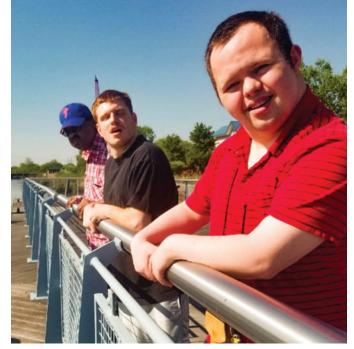
ServiceSource participants and staff from the Woodmont Community Integration Center look forward to engaging with community members during weekly visits that include meal/grocery shopping and delivery. Participants have enjoyed building relationships and giving back to their community through this meaningful activity.

Delaware

The Riverfront Community Center maximizes community access and inclusion. ServiceSource participants enjoy daily travel to activities and events throughout the Wilmington, Delaware community.



ServiceSource Delaware Riverfront participants participated in a rally to support The Michael McNesby Full Funding for Adults with I/DD Act in Dover, Delaware.



Ryan, Justin, and Antonio enjoy the Riverwalk, a 1.3-mile pathway along the Christina River frequented by Wilmington, Delaware community members.



North Carolina

North Carolina's Community Integration Program provides support services and facilitates community inclusion activities for adults with disabilities. In FY 2018, participants focused on self-employment, with many growing and selling produce at the Fayetteville State University Farmers Market.

Long-Term and Community Integration Services are enhanced by donations made to the ServiceSource Foundation. In FY 2018, more than \$150,000 helped fund art, music, and dance therapies at several sites and support under-funded programs.



Program participants enjoy tending the garden and selling the produce they harvest at the local farmers' market.

EMPLOYMENT SERVICES

BUILDING TOWARD

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Specialized Services

Helping individuals thrive through customized services and supports

The needs of people with disabilities are ever growing and changing. We capitalize on our broad expertise and experience in service delivery to identify and meet specialized community needs, including housing, family support services and services for veterans, seniors and individuals on the autism spectrum.

Housing

Homes for Independence

Homes for Independence provides affordable, accessible, and safe housing for persons with low incomes and/or disabilities. In 2018, Homes for Independence provided housing for more than 280 families in Florida and North Carolina.

Friendship House Fayetteville

After a successful \$1.3 million Capital Campaign, ServiceSource broke ground at Friendship House Fayetteville. This intentional, faith-based community living program provides young adults with disabilities the space to grow and gain independence alongside health care profession students. In partnership with Highland Presbyterian Church, Duggins Smith Companies and many other community partners, Friendship House Fayetteville opened FY 2019.



construction of the three beautiful homes that make up Friendship House Fayetteville.

Warrior Bridge: Veterans Services

Warrior Bridge provides vital resources and support for veterans with disabilities as they seek employment, self-sufficiency and improved quality of life. With comprehensive services in Florida and North Carolina, Warrior Bridge served more than 1,200 veterans with disabilities in FY 2018.





In FY 2018, ServiceSource received the AMVETS Veteran Friendly Employer of the Year Award. This award recognizes ServiceSource for our achievements in providing employment to veterans on our AbilityOne contracts and supports available through Warrior Bridge. Pictured above are Candace, Carlton and David, Veterans who work on Contract Closeout in North Carolina.



U. S. Army Vietnam War Veteran Adolphus Jones accepted the keys to a fully-renovated, mortgage-free condominium at Crestview Villas in Cocoa, Florida. This home donation highlights ServiceSource's continued efforts to reintegrate veterans into their community.

FY 2018 IMPACT & OUTCOMES

SPECIALIZED SERVICES

Senior Services

Through a partnership with Fairfax County, Senior Services provides the needed supports, case management, and recreation therapy that enable seniors to actively participate in programming at 14 senior centers.

Sign Language Interpreter Services

In FY 2018, ServiceSource launched the Interpreting and Deaf Services Program in Florida. Our highly trained and certified sign language interpreters provide assistance in educational, medical, legal, and video remote settings across Florida.

Assistive Technology

Assistive Technology can increase a person's independence, participation, and performance in everyday tasks and activities. Assistive Technology Assessments at the Disability Resource Center in Oakton, Virginia are available—at no charge—with equipment funding from the Fairfax Civitan Club and the Civitan Chesapeake District Foundation for Children with Intellectual and Developmental Disabilities.



Our enthusiastic staff attend resource fairs to reach individuals and families who are in need of interpreting services.



Stephanie uses eye gaze technology on a computer screen in the Assistive Technology Lab in Oakton, Virginia. This innovative technology provides new channels to people with disabilities so that they can better communicate with others and interact with their environments.

Career Center

ServiceSource's drop-in Career Center at the Disability Resource Center in Oakton, Virginia offers a variety of services for job seekers with and without disabilities, including computers for job searches, posted job leads, benefits counseling, peer support, and staff available to help each person achieve their employment goals.

Family Support Services

Family Support Services (FSS) in Oakton, Virginia enhance the support systems for people with disabilities by building partnerships with families, individuals, and staff. FSS empowers families by helping them navigate and access resources through advocacy, education, and planning.

Financial Empowerment

Transitional Services: Transitional Services include vocational rehabilitation, job evaluation, job development, work incentive planning, and financial counseling programs. Nearly 20,000 people with disabilities were served through these transitional services in FY 2018.

FinanceABILITY: ServiceSource Delaware, in partnership with \$tand By Me, offers an innovative financial empowerment program focused on helping people with disabilities improve their financial well-being. In FY 2018, more than 460 people were served through FinanceABILITY.



Maria, ServiceSource Financial Coach, leads financial planning sessions to guide FrameWORK participants on their paths to independence. Many participants are earning paychecks for the first time, and the tools and techniques learned through FinanceABILITY help them budget, save, and gain credit knowledge.

LONG-TERM & COMMUNITY INTEGRATION SERVICES

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Community Engagement

Inclusive communities are engaged communities. With the support and guidance of the Board of Directors, ServiceSource launched a comprehensive Community Engagement Plan to enhance our capacity to meet the evolving needs of the people we serve. Through community engagement, we broaden our collective impact and foster strong, cohesive communities where people with disabilities have the supports and resources needed to achieve their goals. The Community Engagement Plan is built upon four pillars: Awareness, Advocacy, Ambassadorship, and Acquisition.

Inclusion

Respect

ACQUISITION

Creating sustainable business solutions for both corporate and community partners that increase revenue, donations, impact, and collaboration.



AWARENESS

media.

Increasing the visibility and integration of the people we serve through community

events, communications, and

engagement through various

ADVOCACY

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Dignity

Integration

Engaging elected officials and educating the public about improving opportunities for people with disabilities.



In FY 2018, ServiceSource was recognized on the national stage for excellence in advocacy. Pictured are Kevin Ogletree and Bruce Patterson accepting the Grassroots Advocacy Award at SourceAmerica's National Achievement conference.

AMBASSADORSHIP

Empowering people with disabilities, family members, caregivers, donors, volunteers, and staff to build more inclusive communities.

Building Toward Our Future

Investing in our communities, leveraging partnerships, and supporting our employees

Volunteer Program

ServiceSource is committed to partnering with both individuals and corporate groups to positively impact the people and communities we serve. In FY 2018, volunteer projects generated over \$130,000 in program grants and net proceeds, and nearly 20,000 volunteer hours valued at more than \$400,000. Our volunteers enhance services through engaging in activities, completing renovation projects, and facilitating customized learning opportunities.

Community Recognition

In FY 2018, two outstanding ServiceSource volunteers from Virginia were recognized for their commitment to the people and programs of ServiceSource. Jerry Dykstra was named Fairfax County's Adult Volunteer of the Year and Lois Sewell received Volunteer Arlington's Lifetime Achievement Award for 30 years of exceptional service to the ArlingtonWeaves, Etc. program. These accomplishments are a testament to the influence our volunteers make in improving the lives of others.



Jerry Dykstra accepting the Fairfax County Volunteer of the Year Award from Sharon Bulova, Chairman of the Board of Supervisors.



Lois Sewell accepting the Lifetime Achievement Award from Christian Dorsey, Member of the Arlington County Board of Supervisors.

Renovation Projects

In the beginning of FY 2018, Hurricane Irma made landfall in Florida, resulting in mandatory evacuations, power loss, and widespread devastation. After the hurricane, the ServiceSource Foundation launched a campaign to raise funds for our residents and employees in both Florida and Puerto Rico. Through the generosity of our committed donors, partners, and staff members, we raised more than \$26,000 to directly support individuals impacted by this disaster.

The home of US Marine Corps veteran, Sergeant Ron Bladel, and his family was decimated by Hurricane Irma. ServiceSource and Home Depot partnered to restore the Bladel family home. More than 100 employees came together to replace his wheelchair ramp, install a new fence, remove fallen tree limbs, and clear debris. Once volunteers got started, they could not be stopped—Home Depot sent additional supplies and volunteers restored the fences of five of the Bladels' neighbors. ServiceSource is thankful for our partnership with Home Depot and our shared investment in the community.

ServiceSource's Volunteer Program helps us further our vision and enrich program offerings. With funding from the ServiceSource Foundation and increased awareness, we look forward to continued growth of our Volunteer Services program in FY 2019. EMPLOYMENT SERVICES

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BO BO BRIDE

WARRIOR

Volunteers from Bank of America's Military Support & Assistance Group, Gospel Roads, and Good Samaritan Project donated their time to provide needed Hurrican Irma relief for veterans living in Clearwater, Florida. This event earned coverage from WTSP-TV Channel 10 News and Tampa Bay Times.



"What this team has done today is amazing, especially right after Hurricane Irma! I never expected this and could not be more thankful for these wonderful volunteers. Home Depot and ServiceSource do this in service to veterans and their communities. Thank you!" – Ron Bladel

Investment in Our Staff

ServiceSource values the commitments that each of our staff make to our mission. To further engage with employees, we launched two new initiatives in FY 2018: Leading with Purpose and the Fitness & Healthy Lifestyle Program.

Leading with Purpose

In FY 2018, ServiceSource launched the Purpose Initiative. Purpose defines what we stand for in our careers and in our lives: the impact we want to have, the world we want to live in. ServiceSource continually looks for ways to build more inclusive communities. By implementing this initiative, staff are deepening their connection to the ServiceSource mission and exploring new ways to leverage their skills. Throughout the organization, participants and staff are engaging in meaningful conversations about inspiration, motivation, and long-term goals. The Purpose Initiative signals an exciting extension of the way we approach our roles in fulfilling the mission.

Fitness & Healthy Lifestyle Program

Studies show that employees benefit from wellness initiatives that create supportive, positive environments. Through a generous donation to the ServiceSource Foundation, we launched a Fitness and Healthy Lifestyle Program in FY 2018. More than 350 participants and staff throughout ServiceSource have joined the program.

Those participating in the program track their steps using Fitbits and pedometers and complete monthly challenges, such as drinking more water, reducing sugar intake, and increasing physical activity levels. We are delighted to have the opportunity to support participants and staff to achieve their wellness goals and will continue the program in FY 2019.



Purpose Ambassadors support employees to implement the program throughout the organization.



Michael, Dylan, Tim, Chris, and Amber, who work at a Total Facilities Management contract in St. Louis, Missouri are excited to improve their wellness together.

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ServiceSource Foundation 🔞 🖓 🖙 📾 🖻

Providing gap funding for critical programs and start-up funding for new initiatives

The History and Impact of the ServiceSource Foundation:

- Since the Foundation's inception in 2004, more than \$11.7 million has been raised.
- More than \$11.3 million has been allocated to programs and people.
- Nineteen programs have been or continue to be funded and have shaped the delivery of community-based services and employment.
- Successful Capital Campaigns resulted in the creation of the Disability Resource Center in Oakton and Friendship House in Fayetteville.
- Each year, thousands of individuals and families benefit from programs funded by the ServiceSource Foundation.



FY 2018 was one of the most successful years of fundraising for the Foundation. We reached significant milestones in unrestricted program funding and donor restricted gifts. This funding is critical for programs that are either unfunded or under-funded.

More than \$655,000 was allocated in ServiceSource Program Grants in FY 2018—directly funding programs and services that support people with disabilities to lead enriching, fulfilled lives that are integrated in the community.

We also achieved a highly successful \$1.3 million Capital Campaign for the creation of Friendship House in Fayetteville, NC. Friendship House Fayetteville is an intentional, faith-based community living program that pairs young adults with disabilities who live as roommates with health care profession students. As a result of the Friendship House Capital Campaign and our strategic partnerships with Highland Presbyterian Church, Duggins Smith Companies, and many other community partners, we were able to construct three homes and a pavilion in the heart of Fayetteville. In FY 2019, residents will begin moving in.

Your money is well spent, and your donations have great impact. Thank you!

FY 2018 Program Funding Allocations



The ServiceSource Foundation Legacy Society

The ServiceSource Foundation Legacy Society recognizes individuals who have left a bequest to the ServiceSource Foundation and notified ServiceSource of their intent.

There are many options for donors to leave a bequest to the ServiceSource Foundation depending on their personal financial goals. In 2018, ServiceSource established a Planned Giving Council comprised of financial and legal professionals who help guide ServiceSource and our donors on effective strategies for planned giving.

Planned giving is an exceptional way to leave a lasting legacy. At our ServiceSource Florida office, a recent bequest to the Abilities Foundation from Betty McGraw Perkins allows ServiceSource Florida to fund new and innovative programs such as our Sign Language Interpreter Services.



Marine Corps Veteran Victor Cano Rios received a Warrior Bridge Veterans Assistance Grant to help him relocate to Fort Detrick, Maryland, from Puerto Rico after Hurricane Maria devastated his home.

Donor Restricted Programs

Through the generosity of a single donor, ServiceSource launched a Warrior Bridge Veterans Assistance Grant Program and a Health and Wellness Program throughout ServiceSource. More than 350 people are actively participating in the wellness program, engaging in step activity and maintaining healthy eating habits.

During 2018, more than \$20,000 has been allocated to support seven veterans through the donor restricted Veterans Assistance Grant Program. Allocations have included a grant to renovate and install a roll in shower for a Veteran in our ServiceSource Florida office. Another grant helped a Veteran secure a job as a commercial drone operator. Another Veteran secured a job as a professional barber/hair stylist with grant support. Another grant helped a Veteran whose home and life were devastated by Puerto Rico's Hurricane Maria, to relocate to Fort Detrick for a job on ServiceSource's Contract Closeout operation. According to Victor, "Getting assistance to relocate to Fort Detrick and working for ServiceSource has enabled me to be on my own and provide for my family in Puerto Rico. I have a freedom and sense of security that I have not had in a very long time."

The Veterans Assistance Grant Program continues to make a lasting impact on veterans and their families.



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Tiffany Washkewicz presents a check for \$30,000 from The Washkewicz Family Foundation to ServiceSource Florida representatives. The donation was designated to support veterans and was leveraged with funding from the Warrior Bridge Veterans Assistance Grant Program to construct an accessible shower for United States Army Infantryman Jose Sanchez (pictured at far left).

Ways to Give

Create your legacy with the **Community Assistance Endowment**. In 2017, the Foundation launched a

five-year, dollar for dollar match campaign to create a \$5 million Community Assistance Endowment. The Endowment will provide resources and scholarships to individuals and families in need. In the first year of the campaign, nearly \$350,000 was raised.

In FY 2019, we are providing opportunities for donors to create their legacy with Named Scholarships through the Endowment. To establish a donor designated scholarship, a contribution must be equal to or greater than \$100,000. During the match campaign, donor contributions of \$50,000 or more will be matched and meet this naming criteria threshold.

One-time and recurring gifts can be made to the ServiceSource Foundation online at: www.servicesource.org/giving or mailing a check to:

ServiceSource Foundation

Attn: Donor Relations 10467 White Granite Drive Oakton, VA 22124



The ServiceSource Proud Partners Program recognizes corporations that share and support our vision to create more inclusive communities for people with disabilities and their families.

Corporate Partners

Annual contribution of \$50,000 or more

Digital Office Products Duggins Smith Companies Jimmy Hall and Son Raymond James Financial STG International, Inc. The Home Depot Foundation

Corporate Sponsors

Annual contribution of \$25,000 – \$49,999 Choice Hotels International, Inc. Designed to Build Hilton Marriott International, Inc. Playa Hotels & Resorts

Regional Partners

Annual contribution of \$10,000 - \$24,999 **AMETEK** Foundation Bank of America Bayside Solutions, Inc. Capital One Chesapeake Lodging Trust Crestline Hotels & Resorts, Inc. Cushman & Wakefield DiamondRock Hospitality Company **Duke Energy Foundation EbenConcepts Employee Benefits** Fairfax Civitan Club Fayetteville New Car Dealers Association HEI Hotels and Resorts Hogan Lovells US LLP M.C. Dean Northrop Grumman PepsiCo, Inc. Performance Food Group Safeway Foundation The Mark Travel Corporation Wells Fargo





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For regional office locations and more information, visit us online:

www.servicesource.org

